



## Historical Quarterly Data (Consolidated)

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April 24, 2024

# 1. Quarterly Statement

Canon

(Millions of yen)	2022				2023				2024			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
<b>Net Sales by Business Unit</b> (New Segment)												
Printing	507,203	570,462	554,778	640,167	558,153	574,931	570,360	642,632	580,264			
Medical	118,198	118,231	126,074	150,828	131,055	126,115	132,406	164,204	134,212			
Imaging	157,201	200,897	202,933	242,449	192,423	219,238	220,686	229,278	175,541			
Industrial	68,480	78,262	87,037	95,453	62,061	74,855	78,849	98,954	68,485			
Others & Corporate	48,772	54,540	53,790	55,247	55,410	51,104	49,833	52,497	55,138			
Eliminations	(20,504)	(23,593)	(28,522)	(26,969)	(27,977)	(25,361)	(26,887)	(23,847)	(25,121)			
Total of net sales	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718	988,519			
<b>Statements of Income</b>												
Net Sales	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718	988,519			
Cost of sales	484,958	534,761	545,057	638,836	517,115	536,111	543,197	615,639	510,077			
Gross profit	394,392	464,038	451,033	518,339	454,010	484,771	482,050	548,079	478,442			
% of sales	44.9%	46.5%	45.3%	44.8%	46.8%	47.5%	47.0%	47.1%	48.4%			
Operating Expenses	318,252	365,563	369,593	420,995	369,535	392,497	399,426	432,086	398,359			
Operating profit	76,140	98,475	81,440	97,344	84,475	92,274	82,624	115,993	80,083			
% of sales	8.7%	9.9%	8.2%	8.4%	8.7%	9.0%	8.1%	10.0%	8.1%			
Other income (deductions):												
Interest and dividend income	608	1,017	1,542	2,010	2,395	3,158	3,550	4,322	3,935			
Interest expenses	(234)	(296)	(207)	(309)	(330)	(485)	(659)	(793)	(629)			
Other, net	(8,817)	(14,000)	(3,699)	21,426	994	6,181	1,805	(4,737)	5,833			
Total	(8,443)	(13,279)	(2,364)	23,127	3,059	8,854	4,696	(1,208)	9,139			
Income before income taxes	67,697	85,196	79,076	120,471	87,534	101,128	87,320	114,785	89,222			
% of sales	7.7%	8.5%	7.9%	10.4%	9.0%	9.9%	8.5%	9.9%	9.0%			
Income taxes	17,904	22,231	21,827	30,394	25,804	30,768	21,379	28,395	25,017			
Consolidated net income	49,793	62,965	57,249	90,077	61,730	70,360	65,941	86,390	64,205			
Less: Net income attributable to noncontrolling interest	3,818	3,940	3,131	5,234	5,320	4,957	3,807	5,824	4,256			
Net income attributable to Canon Inc.	45,975	59,025	54,118	84,843	56,410	65,403	62,134	80,566	59,949			
% of sales	5.2%	5.9%	5.4%	7.3%	5.8%	6.4%	6.1%	6.9%	6.1%			
<b>Net Sales by Region</b>												
Japan	220,558	205,927	201,091	237,232	228,751	210,419	213,428	248,991	240,062			
Overseas:												
Americas	252,670	329,770	311,553	361,412	295,222	321,353	328,008	367,855	304,078			
Europe	217,680	250,988	251,981	313,359	253,998	265,764	270,461	320,988	250,988			
Asia and Oceania	188,442	212,114	231,465	245,172	193,154	223,346	213,350	225,884	193,391			
Overseas total	658,792	792,872	794,999	919,943	742,374	810,463	811,819	914,727	748,457			
Total	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718	988,519			

\*From the fourth quarter of 2022, the name and structure of segments, previously known as the Industrial & Others Business Unit and Corporate & Eliminations, were change to the Industrial Business Unit and Others & Corporate. The figures for 2022 were also reclassified.

\*From 2023, a business previously included in Others & Corporate was added to the Printing Business Unit. The figures for 2022 were also reclassified.

\*From the first quarter of 2024, some reclassification between Others & Corporate and Eliminations was made to manage the performance of reportable segments more appropriately. The figures for 2023 were also reclassified.

## 2. Segment Information

Canon

	2022				2023				2024			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)												
(New Segment)												
Printing:												
Net sales	507,203	570,462	554,778	640,167	558,153	574,931	570,360	642,632	580,264			
Operating profit	52,584	66,931	41,012	51,864	50,618	59,294	46,043	72,354	65,494			
% of sales	10.4%	11.7%	7.4%	8.1%	9.1%	10.3%	8.1%	11.3%	11.3%			
Medical:												
Net sales	118,198	118,231	126,074	150,828	131,055	126,115	132,406	164,204	134,212			
Operating profit	6,321	8,301	6,432	9,951	6,880	4,416	6,639	13,714	5,579			
% of sales	5.3%	7.0%	5.1%	6.6%	5.2%	3.5%	5.0%	8.4%	4.2%			
Imaging:												
Net sales	157,201	200,897	202,933	242,449	192,423	219,238	220,686	229,278	175,541			
Operating profit	13,361	32,367	36,615	44,287	37,256	34,452	40,183	33,688	14,266			
% of sales	8.5%	16.1%	18.0%	18.3%	19.4%	15.7%	18.2%	14.7%	8.1%			
Industrial:												
Net sales	68,480	78,262	87,037	95,453	62,061	74,855	78,849	98,954	68,485			
Operating profit	12,201	15,571	16,881	13,366	7,418	12,084	15,768	23,328	12,052			
% of sales	17.8%	19.9%	19.4%	14.0%	12.0%	16.1%	20.0%	23.6%	17.6%			
Others & Corporate:												
Net sales	48,772	54,540	53,790	55,247	55,410	51,104	49,833	52,497	55,138			
Operating profit	(8,879)	(24,314)	(19,753)	(20,849)	(18,051)	(16,454)	(25,501)	(26,339)	(18,853)			
Eliminations:												
Net sales	(20,504)	(23,593)	(28,522)	(26,969)	(27,977)	(25,361)	(26,887)	(23,847)	(25,121)			
Operating profit	552	(381)	253	(1,275)	354	(1,518)	(508)	(752)	1,545			
Consolidated:												
Net sales	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718	988,519			
Operating profit	76,140	98,475	81,440	97,344	84,475	92,274	82,624	115,993	80,083			
% of sales	8.7%	9.9%	8.2%	8.4%	8.7%	9.0%	8.1%	10.0%	8.1%			

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### 3. Breakdown of Product Sales within Business Unit

Canon

	2022				2023				2024			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Billions of yen)												
Printing:												
Office MFDs	1,163	1,373	1,497	1,645	1,437	1,565	1,515	1,705	1,563			
Office & Others	777	773	789	872	895	887	890	969	983			
Laser Printers	1,502	1,762	1,515	1,733	1,511	1,497	1,458	1,624	1,454			
Inkjet printers	898	915	817	1,072	869	833	855	936	813			
Production	733	881	930	1,080	870	968	986	1,192	990			
Imaging:												
Camera	1,015	1,270	1,321	1,492	1,100	1,419	1,387	1,540	1,023			
Network cameras & Others	557	739	708	933	824	773	820	753	732			
Industrial:												
Optical equipment	488	512	649	756	400	506	531	689	470			
Industrial equipment	197	271	221	199	221	243	257	301	215			

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